



Ocean Rate Bulletin

Pistachios:

Total TEU/FEU:

The numerator represents the total number of 20-foot equivalent unit (TEU) shipped, by all carriers, during July 1999. The denominator represents the total number of TEU shipped, by all carriers, throughout the 1999 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, July 1999.

Market Share-July:

Each carrier's current market share is based on the number of containers shipped during July 1999. Source: PIERS, July 1999.

Market Share-CY 1999:

Each carrier's market share is based on the total number of containers shipped throughout the 1999 calendar year. Source: PIERS, 1999.

Transit Time:

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

Ocean Rates:

Ocean rates are applicable for September 30, 1999. Rates are per 20-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the E-Transport on-line rate tariff, PLUS Tariff retrieval systems, and individual shipping line websites.

Container Rate:

Container rates for Pistachios are quoted on full, 17.5 KT per 20-foot dry containers unless otherwise noted.

Definitions

AI = All Inclusive

ARB = Arbitrary Charge

BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.

CAF = Currency Adjustment Charge

CFS = Container Freight Station - used to consolidate shipments.

CY-CY = Container Yard to Container Yard

KT = 1,000 Kilograms (Metric Ton).

PC = Per Container

THC = Terminal Handling Charge, also known as Container Yard Charge (CY).

FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

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L.A./L.B./Oakland Ports To Bangkok, Thailand

Pistachios

Monthly Market Share For: July 1999

Month\Year: \2

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>								<i>Size</i>	<i>ContainerRate</i>
					<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>		
Maersk	100%	15%	25 Days	\$1,250	\$20								\$1,270
Senator	0%	85%		\$975.00									\$975

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L.A./L.B./Oakland Ports To Hong Kong

Pistachios

Monthly Market Share For: July 1999

Month\Year: 58\366

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Selling Fee							Size	ContainerRate
					BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.		
OOCL	52%	39%	15 Days	\$800.00									\$800
Senator	45%	29%	15 Days	\$400.00									\$400
Mitsui OSK	3%	6%	14 Days	\$625.00									\$625
Hyundai	0%	10%	14 Days	\$625.00									\$625
Maersk	0%	8%	14 Days	\$750.00									\$750
K Line	0%	3%	16 Days	\$800.00									\$800
COSCO	0%	3%	16 Days										

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L.A./L.B./Oakland Ports To Keelung, Taiwan

Pistachios

Monthly Market Share For: July 1999

Month\Year: 1\8

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
OOCL	100%	36%	13 Days	\$825.00									\$825
Hanjin	0%	51%	14 Days	\$1,234	\$1		4%						\$1,299
Mitsui OSK	0%	13%	12 Days	\$850.00	\$1								\$866

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L.A./L.B./Oakland Ports To Manila, Philippines

Pistachios

Monthly Market Share For: July 1999

Month\Year: \4

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>							<i>Size</i>	<i>ContainerRate</i>
APL	100%	28%	15 Days	\$1,870								\$1,870
Madrigal	0%	36%										
Senator	0%	35%		\$995.00								\$995

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L.A./L.B./Oakland Ports To Singapore

Pistachios

Monthly Market Share For: July 1999

Month\Year: 4\16

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Senator	48%	58%	19 Days	\$450.00									\$450
K Line	24%	14%	21 Days	\$950.00									\$950
NYK Line	24%	6%	21 Days										
Maersk	5%	2%	17 Days	\$1,250	\$20		8%						\$1,250
OOCL	0%	13%	21 Days	\$1,292			8%						\$1,395
Cho Yang	0%	7%	18 Days	\$1,075									\$1,075

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L.A./L.B./Oakland Ports To Tokyo, Japan

Pistachios

Monthly Market Share For: July 1999

Month\Year: 5\38

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Yang Ming	60%	26%	10 Days	\$1,110									\$1,110
Hanjin	20%	42%	11 Days	\$880.00									\$880
P&O Nedlloyd	20%	21%	11 Days	\$1,085									\$1,085
Hapag-Lloyd	0%	3%	11 Days	\$828.00			40%	\$28					\$1,637
Hyundai	0%	3%	11 Days	\$716.00	\$1		40%						\$1,018
Senator	0%	3%	9 Days	\$700.00									\$700
K Line	0%	3%	10 Days	\$927.00				\$28					\$1,380